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#### . 3rd International Consumer Product Fair 14-16 August 2020 at Karachi Expo Centre

From : International Consumer Product Fair <info@icpfair.com> Fri, Nov 29, 2019 09:28 AM

Subject : 3rd International Consumer Product Fair 14-16 August 2020 at Karachi Expo Centre

**To** : parepankara@mofa.gov.pk, parepankara consular cparepankara.consular@yahoo.com>

H.E. Muhammad Syrus Sajjad Qazi Ambassador Parep Ankara (Turkey)

> 3<sup>rd</sup> International Consumer Product Fair 2020 14-16 August 2020 at Karachi Expo Centre

Your Excellency,

Ecommerce Gateway Pakistan (Pvt) Ltd. (<u>www.ecoateway.net</u>), Pakistan's Largest Trade Fair Owner's & Organizer's Group and a **full member of UFI** "The Global Association of Exhibition Industry" (Paris – France; <u>www.ufi.org</u>) organizing industry specific Trade fairs since 2001.

After the accomplishment of 2<sup>nd</sup> edition of **International Consumer Product Fair** on 22-24 **November 2019** the preparations are ongoing for the 3<sup>rd</sup> edition to be held on 14-16 August 2020 at Karachi Expo Center, Pakistan. It will target national and international consumer industry, inviting more the 550+ brands to participate and market their products to an expected footfall of 50,000+ visitors.

The exhibition covers the following sectors:

- Beauty & Fitness
- Stationery &
- Education
- Fashion Jewellery
- Shoes & Bags Gifts
- Office Supplies

- Toys & Baby Products
- Household
- Food Products

We would highly appreciate your Excellency's support towards circulating the below mentioned <u>Special Free</u> <u>Offer</u> to potential **Associations / Chambers** and **Organizations** from your country.

On booking of (1) One Shell Scheme booth (Min 9 sqm): US\$2,700 + 13% VAT = US\$3,051

#### Special Free Offer for Exhibitors:

- One (1) single room per booth on double occupancy basis for 3Nights/4Days in Official 5 Star Hotel
- Free Transfers from Airport Hotel Airport.
- Shuttle service for 3 exhibition days.
- Breakfast + Lunch + Dinner for 3 exhibition days.
- Official Visa Invitation Letter
- Half day **City Tour**

https://mail.mofa.gov.pk/h/printmessage?id=172584&tz=Europe/Athens

11/29/2019

#### Zimbra

• Company Profile will be published in the E-Catalog of the Event

Note: The offer is valid for all the bookings made till 5 months before the Trade Fair date.

Thanking you and assuring you of our best cooperation and services as always!

M. Uzair Nizam Vice President Ecommerce Gateway Pakistan (Pvt.) Ltd

CC: Ms. Hifza Mansoor - Project Communication Executive, Mob/Whatsapp # 0300-0568718, Email: info@icpfair.com

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International Consumer Product Fair is one of the largest, most influential and most productive commodities & consumer fair in Pakistan. The expo possesses distinctive professional features; 10,000 m exhibition area and 55,000 visitors. It is the biggest and strongest comprehensive exhibition in central and western regions of Pakistan. While featuring its international orientation and wide national representation, the expo has also attracted numerous businessmen; both home and abroad by the tremendous business opportunities in Pakistan.

The top trade-fair organizer of Pakistan - Ecommerce Gateway is all set to organize ICPF 2020 with its incorporating international mega-events at Karachi Expo Center. This event will include the following sectors:



## Why Visit?

Observe the latest & innovative products

- Find many new suppliers & transact business with current suppliers in a competitive business environment
  - Understand and discuss upcoming products, market & business trends
- Compare prices, quality and improve profit margins
  Tailor new agreements to suit your future purchasing needs

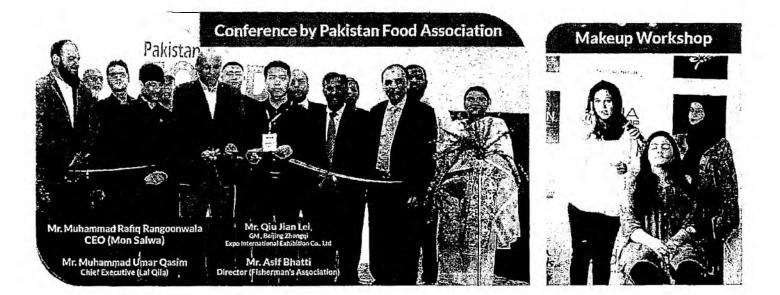
## Why Exhibit?

• To deliver a valuable and conductive opportunity to showcase goods, establish network and strengthen regional/international business linkages.

 Provides an opportunity to introduce products and services to the markets that would otherwise be unable to know about them.

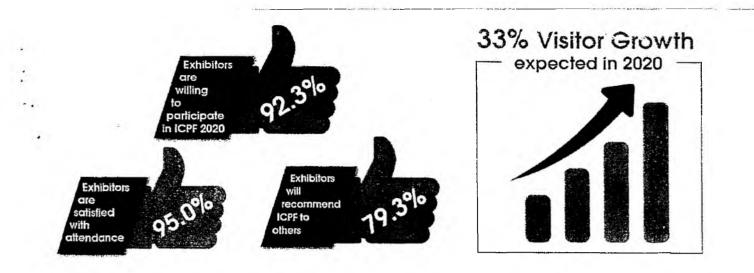
 Allocates a platform for vendors to increase brand recognition in industry and consumer markets.

 Offers a place to learn more about the market situation.



Highlights 2019 23rd November 2019: 2nd International Consumer Products Fair 2019 was inaugurated by Dr. Khalid Maqbool Siddiqui - Federal Minister for Information Technology, Consul General & Commercial Consular of Iran along with Dr. Khursheed Nizam - President Ecommerce Gateway Pakistan, Mr. Uzair Nizam - Vice President Ecommerce Gateway Pakistan and foreign guests and delegates from China and Iran.





## **Intensive Promotion Strategy:**

International Consumer Product Fair attracted 50,000 visitors during 3 days of the fair. Arfocused marketing effort is carried out on all the major industrial sectors nationally and internationally & establishing strategic partnerships with associations and government organisations.

- Over 500,000 passes distribution
- Invitation Letters to All Chamber of Commerce and Association Members.
- Email Marketing Through Dedicated Servers in Advanced (html) Formats.
- Social Media Campaign & Press Releases.
- Media & Radio Partners
- More Than 200,000 SMS Per Week.

# **EXHIBITORS TESTIMONIALS**

Faiza Beauty Cream: The exhibition was a great success! We have received quality visitors at our booth.

### Super Stationers:

Amazing experience! Record Sales this year! Thumbs up to the whole team of ICPF!

Twinkle Toys: It's a great experience we really had a great time!

House of Beauty: Congratulations to [CPF team on a great and successful Event!

#### Yilu Food & Beverages: Thank you team ICPF. We had a wonderful experience by participating at this exhibition. Hope to see it again in the coming year.

Five Stars Stationers: Experience was Excellent. Thank you for atransing this mega event, and gathered all under the one unbrella. Hope to see you again on next year.

#### FM Foods:

It was a good experience. We were participating in this exhibition for the first time and we are overwhelmed by the support given to us by the staff.

#### KAW Cosmetics:

This event is a mega achievement for the consumer industry. We have achieved all the objectives we were looking forward to in this exhibition. We will plan to participate hext year as well.

> Home Pride: It was great! Wonderful experience

## **EXHIBIT PROFILE:**

#### Household:

- Furniture And Furnishing Systems
- For Kitchen & Bath Efectrical Household Appliance
- Kitchen Facilities
- Hood Extractor
- Sewing & Knitting Machines
- Juice Press
- Coffee Machines
- Food Processing Machines Freezing Cabinet
- Laundry Appliance
- Utensils
- Housewares
- Kitchen & Washroom Faucet
- Sanitary ware
- Steam bath
- Whirlpool & Relaxation Systems
- Massage Appliance Air Duct
- Pump, Valve, Hose, Joint &
- Accessories
- Cleaning Machines and Equipment
- Dry-Cleaners and Laundry -Equipment and services
- Home Hygiene, etc.
- Shoes & Bags:
- Children's Shoes
- Sports Shoes
- Women's Shoes
- Men's Shoes
- Footwear Machinery
- Shoes Materials Finished Products
- Accessorles Components
- Model Designs
- Urban Footwear
- Leather Bags & Shoos, etc.

#### **Beauty & Fitness:** Anti-Aging Products, Ideas,

- Handling & Services
- Aromatherapy, Perfumes & Fragrances
- Beauty Salon Accessories.
- Products, Equipment & Services Cosmetics. Cosmeceuticals &
- Treatments
- Hair Care, Coloring, Treatments, Products & Equipment
- Laser Treatment Services &
- Products Make-up Products
- Nail Care, Design, Manicure, .

## Visitor Profile:

- Brand & Product managers from
- Advertising agencies
- Boutiques

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- Department stores Distributors & Agents
- Outy free & Travel Retailers
- **Event Companies**
- Gift industry professionals
- Government Agency buyers
- Home & lifestyle stores

#### Shell Scheme Stalls

Min 9 sgm (3mx3m) space US\$350 per som.



Includes: One Octonorm shell, one information counter, two chairs, 3 spotlights 100 watts (each), company's name on fascia, carpeting, 1 power socket -single phase 20 volts (50Hz), 5 amp.

Hospitality Sector

Agencies

Others

Manufacturers

Independent Retailers

Media, Promotions & Marketing

Advertising & Consultancies

Multinational corporate

Specialist retailers

Supermarkets

Pedicure Products & Accessories

Fitness & Health Gears, Products

Weight Management Equipment.

Slimining Clinics, Products &

Spa & Resort / Products &

Products & Services, etc.

Maternity and Baby Care

Toys & Baby Product:

Toys, Educational Products and

Baby Carriages. Car Seats and

Footwear and Accessories

Food, Health Care Products

Fashion & Jewellery:

Handbags, wallets and purses

Gemstones - loose and polished

Jewellery parts and components

Mobile phone accessories

Neckwear & Others

Child, Baby and Teenager Clothing,

Dietetics, Supplements &

Nutrition

& Services

Equipment

Equipment

Products

Souvenirs

Furniture

and Snacks, etc.

Fashion watches

Headwear

gemstones

Gift boxes

Gifts:

Bead jeweler

Crystal ware

Natural materials

**Display** materials

Base metal leweler

Glass jewellery, etc.

Home Decorations

Household Textiles

Design-led Products

Electronics Items

Leather Products

Specialty products

Packaging Containers/Plastic Storage

General Gifts

Eco Friendly Products

**Display and Packaging** 

Beads

Belts and accessories Eyewear and accessories

Jacuzzis & Saunas



- Wholesalers & importers Provincial-level Agents &
- Retailers Children's
- E-Commerce Sales Channels
- Nation-wide Agents

Bare Space inside Halls

Min 18 sqm (6mx3m) space US\$300 per sqm.

Includes: Space plus 1 power socket, single-phase 220 volts (50 Hz) Samp only. Exhibitors are required to build their own stands through the official stand contractors or their own contractors.

\*\*13% VAT is applicable on all booth rates

**Owner & Organizer** 



## Ecommerce Gateway Pakistan (Pvt) Ltd.

Pakistan Biggest & Largest Trade Fair Organizers 8, Kokan Society, Dr. Azhar Hussain Road, Near Kokan Park off: Shaheed-e-Millat Road, Karachi-74000, Pakistan. Tel: (92-21) 111-222-444, Fax: (92-21) 3486 0830 Web: www.icpfair.com Email: info@icpfair.com

- Goods Chain Stores
- Importers & Exporters
- Shopping Malls & Department
- **Buying Offices**
- Playgroup Centers, Early Childhood Educatio
- Supermarkets & Big Box Stores
- Bookstores
- Toy Store Chains & Retailers

Specialty Foods & Confectionery

Canned Food Chocolate & Dairy Products

Enulsifiers and Ingredients

Halai Certified Organic Products

Meat-Beef, Mutton & Camel

Preserved Fruits & Vegetables

Health Supplement & Multivitamins

Meat-Poultry, Ostruch & Other Birds

Pastries, Cakes & Bakery Products

Stationery & Education:

Education technology providers.

Information & communication technology

Furniture, uniform & canteen supplies.

**Office Supplies & Furniture:** 

Electronic & Non Electronic Office

Meeting Presentation Products

Assessment tool companies.

Writing pads, notebooks,

Office binding supplies.

Arts & Craft Companies.

Educational Institutes

Packaging Supplies

Equipments

Stamp Machines

Schools, Colleges, Universities

Office Machines Accessories

Paper and Paper Supplies Office Desktop Supplies

Office & Travelling Bags

E- Learning companies

Stationery companies.

Board & Accessories.

/ Others, etc.

Bean Products

Confectionery

Edible Vegetable off

Food Chemicals

Frozen Products

Herbal Products

Processed Products

Raw Food Materials

Ready-made meal

Savory Products

Seafood Products

Snacks & Candies

companies.

Fresh Products

Dried Foods

Additives

Beverages

Biscuits

Food:

Organizations & Kindergartens

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- Media

- Stores